# S&P Dow Jones Indices

A Division of S&P Global

# **Frequently Asked Questions**

S&P DJI ESG Scores

#### **COMPANY BACKGROUND**

1. Who is S&P Dow Jones Indices? S&P Dow Jones Indices (S&P DJI) is home to iconic financial market indicators, such as the S&P 500® and the Dow Jones Industrial Average®. The largest global resource for essential index-based market concepts, data, and research, it is a major investor resource to measure and trade the markets.

#### **ESG at S&P DJI**

S&P Dow Jones Indices has been a pioneer in environmental, social, and governance (ESG) indexing for 20 years, starting with the 1999 launch of the <a href="Dow Jones Sustainability World">Dow Jones Sustainability World</a> Index. Today, we offer an extensive range of indices to fit varying risk/return and ESG expectations, from core ESG and low-carbon climate approaches to thematic and fixed income ESG strategies.

2. Where does S&P DJI get its ESG data? S&P Global provides the data that powers the globally recognized <u>Dow Jones Sustainability Indices (DJSI)</u>, <u>S&P 500 ESG Index</u>, and others in the S&P ESG Index Series. Each year, S&P Global conducts the Corporate Sustainability Assessment (CSA), an ESG analysis of over 11,000 companies. The CSA has produced one of the world's most comprehensive databases of financially material sustainability information and serves as the basis for the scores that govern S&P DJI's ESG indices.

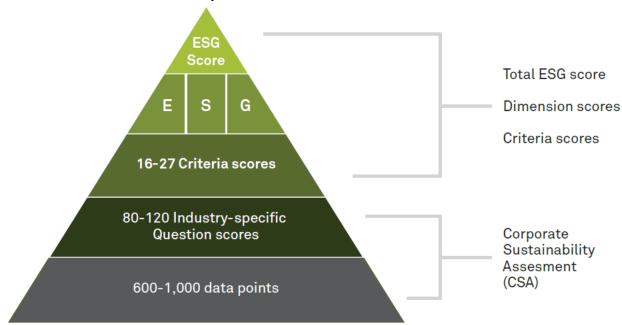
#### **S&P DJI ESG SCORES**

#### **General Questions**

1. What are the S&P DJI ESG Scores? S&P DJI ESG Scores are environmental, social, and governance scores that robustly measure ESG risk and performance factors for corporations, with a focus on financial materiality. They are a second set of ESG scores calculated by S&P Global ESG Research, in addition to the S&P Global ESG Scores that are used to define the Dow Jones Sustainability Indices constituents.

The S&P DJI ESG Scores are the result of further scoring methodology refinements to the S&P Global ESG Scores that result from S&P Global's annual Corporate Sustainability Assessment (CSA), a bottom-up research process that aggregates underlying company ESG data to score levels. The scores contain a total company-level ESG score for a financial year, comprising individual environmental (E), social (S), and governance (G) dimension scores, beneath which there are on average over 20 industry-specific criteria scores that can be used as specific ESG signals (see Exhibit 1).<sup>1</sup>

<sup>1</sup> The number of criteria a company can be assigned depends on how many are material to the company, ranging from 16 to 27.



**Exhibit 1: S&P DJI ESG Score Aspect Levels** 

A company's total ESG score is the weighted average of all criteria scores and their respective weights. Each individual ESG dimension score (e.g., a company's "E" score) is the weighted average of all criteria scores and weights within a specific ESG dimension. Total ESG scores range from 0-100, with 100 representing best performance.

- 2. How can the S&P DJI ESG Scores be used? The S&P DJI ESG Scores—criteria, dimension, or total scores—can be used for a broad range of research and investment purposes, including:
  - Portfolio Exclusions/Best-in-Class Screens: Defining an investable universe by excluding securities based on their scores to reduce exposures to reputational risk or to allay performance, ethical, or client concerns.
  - ESG Integration: Analyzing the risk of low (and opportunities of high) ESG score companies on different ESG criteria and the correlation of ESG and financial performance.
  - Tilts: Targeting improved ESG performance alongside benchmark returns or integrating criteria-level ESG themes into other factor strategies.
  - Shareholder Voting and Engagement: Identifying laggards within industries to enable targeted and evidence-based company engagements.
- 3. What is the coverage and history available for the scores? The S&P DJI ESG data provides scores for companies participating in the Corporate Sustainability Assessment (CSA), and those analyzed by S&P Global ESG Research's analysts starting in 2013. Company participation rates have seen a steady rise from the 280 initial respondents in 1999 to the 1,436 companies in 2020.

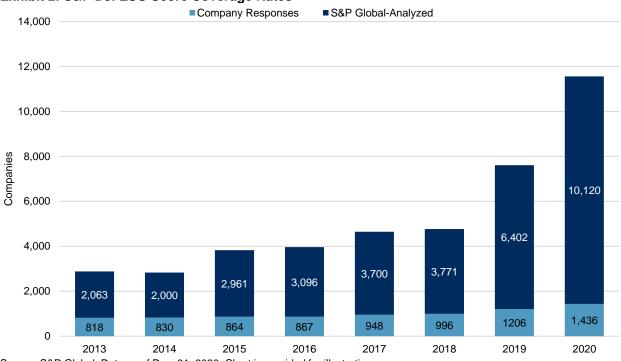


Exhibit 2: S&P DJI ESG Score Coverage Rates

Source: S&P Global. Data as of Dec. 31, 2020. Chart is provided for illustrative purposes.

The coverage of the S&P DJI ESG Scores for the 2020 methodology year was approximately 11,556 companies: 1,436 companies that responded to the CSA questionnaire directly, and another 10,120 companies analyzed by S&P Global using publicly available company disclosures.

4. Why are ESG scores important? Our scores do not simply measure company transparency and completeness of public reporting, but they also critically assess company performance on ESG issues. The majority of ESG scores available on the market are skewed toward rewarding companies that simply disclose ESG issues, irrespective of how well the company may or may not be managing its actual performance on these matters. Our methodology accounts for both and further rewards companies that disclose material and underreported sustainability topics that are of growing importance to investors. For example, the Corporate Sustainability Assessment (CSA) asks questions on topics like corporate lobbying and tax avoidance, both of which are often underreported by companies today.

This direct engagement with companies affords us a much deeper and time-sensitive review of how they are managing certain ESG issues, with access to real-life examples to substantiate their performance on such matters. The methodology also incorporates Media and Stakeholder Analysis (MSA) using real-time information to account for company controversies on an ongoing basis.

5. When are S&P DJI ESG Scores released? Scores are updated annually with one data release per company, per methodology year, with the exception of possible updates to a company score as a result of a Media and Stakeholder Analysis (MSA) case. Scoring based on company responses is conducted between June (the deadline for submissions) and September (when the Corporate Sustainability Assessment [CSA] results and DJSI members are announced). Respondents have from April to June to submit their responses. Only companies

that are part of the DJSI-invited universe are eligible for the DJSI. Additional companies are assessed after September, using publicly available data, and results of this assessment are made available in March before the following year's CSA invitation letters are distributed.

S&P Global has a quarterly MSA review cycle, after which scores are updated. Major MSA cases can be raised at any time throughout the year if deemed appropriate by the S&P Global ESG Research analysts.

- 6. Are S&P DJI ESG Scores used in the calculation of the DJSI Series? No. The S&P DJI ESG Scores are not used in the calculation of the DJSI Series, but the S&P Global Corporate Sustainability Assessment (CSA) questionnaire responses from companies are used to derive the S&P Global ESG Scores (see Exhibit 3 in question 7) that are used to define the eligibility criteria for the DJSI. The S&P DJI ESG Scores are used in the S&P ESG Index Series.
- 7. What are the differences between the S&P Global ESG Scores and the S&P DJI ESG Scores? While several components of the scoring process are the same, such as the underlying research methodology, data collection, and quality assurance, there are meaningful differences in the scoring process between S&P Global ESG Scores and S&P DJI ESG Scores. Exhibit 3 helps to distinguish the main differences between the two types of scores.

Exhibit 3: Characteristics	s of the S&P Global ESG Scores and the S&P	DJI ESG Scores
CRITERIA	S&P GLOBAL ESG SCORES	S&P DJI ESG SCORES
Underlying Research Methodology	S&P Global Corporate Sustainability Assessment (CSA)	
Calculation Agent	S&P Global ESG data, ratings, and benchmarking	
Review Frequency	Annually (with quarterly controversy updates)	
Data Collection	Direct company participation through CSA or assessment of publicly available data by S&P Global ESG Research analysts	
Quality Assurance	Detailed, multi-tiered quality control process according to S&P Global guidelines. Annual independent third-party assurance on research and quality control process	
Company Controversy and Risk Screening	S&P Global Media & Stakeholder Analysis (MSA)	
Question Scoring	Aggregation of data points by predefined CSA methodology. Unanswered questions are given a score of 0.	Aggregation of data points by predefined CSA methodology. Unanswered questions that are not mandatory are not scored. Mandatory questions that are unanswered are given a score of 0. Question-level scores are normalized within industry.
Question Weights	Predefined industry CSA weights determined by S&P Global, based on financial materiality of sustainability factors to the specific industry	
Criteria Scoring	Question scores are aggregated to a criteria score.	Question scores are aggregated to a criteria score. Weight of unanswered questions is redistributed among other questions within the criteria, <i>if they are not mandatory</i> , to maintain criteria weights.
Criteria Weights	Predefined industry CSA weights determined by S&P Global, based on financial materiality of sustainability factors to the specific industry	
Dimension Scoring	Criteria scores are aggregated to a dimension score.	Criteria scores are aggregated to a dimension score. If all questions in a criteria are unanswered, the weight of the criteria is redistributed among other criteria within a dimension (environmental, governance, and social).
Dimension Weights	Dimension weights are always preserved according to the original S&P Global weighting scheme, irrespective of how criteria questions are answered.	
Total ESG Score	Absolute score resulting from the weighted sum of all criteria and dimension scores	Absolute score resulting from the weighted sum of all criteria and dimension scores. Total ESG score is then adjusted using distribution standardization approaches to place scores between 0 and 100.
Score Type	Absolute	Relative (scores are normalized within assessed CSA industry)

Source: S&P Global and S&P Dow Jones Indices LLC. Table is provided for illustrative purposes.

- 8. How does the S&P DJI ESG Score data differ from that offered by S&P Global Trucost? S&P Global Trucost provides several focused carbon, environmental, and fossil fuel quantitative data sets, often providing the absolute quantities of a specific resource used or generated by a company. The S&P DJI ESG Scores provide scores across broader ESG criteria and dimensions, in addition to an aggregate ESG score.
- **9.** How can I find out more about the S&P DJI ESG Scores? For further information on the scores and the scoring methodology, please refer to the <u>S&P DJI ESG Score Methodology</u>. For information relating to licensing the S&P DJI ESG Scores, please contact your S&P DJI account representative or visit <u>spglobal.com/spdji/en/contact-us</u>.

## Methodology

10. What is the S&P Global Corporate Sustainability Assessment (CSA)? The CSA is a rules-based questionnaire that provides a comprehensive and best-in-class assessment of a company's ESG performance. The assessment focuses on financially material and industry-specific sustainability issues that have a link to long-term financial performance. This assessment identifies companies that are better equipped to recognize and respond to emerging sustainability opportunities and challenges presented by global and industry trends. Companies are evaluated based on a range of financially relevant sustainability criteria, covering environmental, social, and governance dimensions. Their responses to questions are assigned scores that are aggregated into criteria, dimension, and total ESG scores, using a respective industry-specific weighting scheme.

Questions within each set of criteria aim to evaluate the following aspects of a company.

- 1. Awareness of the importance of ESG factors to company financial success
- 2. Determination of the potential financial impact (i.e., materiality) of company exposures to ESG factors
- 3. Implementation of strategies to manage these ESG risks or to capitalize on related opportunities in a manner that is consistent with its business models
- 4. Measurement of results in relation to stated Key Performance Indicators (KPIs) in order to evaluate the effectiveness of its sustainability strategy
- 5. Validation or external audit of stated results
- 6. Transparent communication of its corporate sustainability strategies and extent to which stated targets have been met
- 11. How does S&P Global ESG Research perform the Corporate Sustainability Assessment (CSA) annually? S&P Global ESG Research has separate questionnaires for each of its 61 industries, with general and industry-specific questions. This allows for comparison of ESG performance across industries, while also accounting for significant differences in materiality of different ESG criteria across industries.

The 61 questionnaires contain up to 120 questions, with each question often containing several elements. Across all questionnaires, up to as many as 1,000 different company data points are requested from respondents, which S&P Global ESG Research then uses to score each company's performance in relation to each specific ESG subject using evidence-based performance assessments. These question scores are then used to determine a criteria-level

score according to each industry questionnaire's weighting methodology (see Exhibit 1 in question 1).

The CSA methodology also includes S&P Global ESG Research's Media and Stakeholder Analysis (MSA) that continually monitors companies for any specific ESG controversy. MSA cases have the potential to negatively affect the score of one or several criteria, resulting in the adjustment of scores.

- **12. Who performs the Corporate Sustainability Assessment (CSA)?** The CSA questionnaires are either completed by companies directly, or on behalf of non-participating companies by S&P Global ESG Research's team of analysts using publicly available company disclosures.
- 13. What determines the weights assigned to each question in the Corporate Sustainability Assessment (CSA)? How do the scores account for ESG materiality? Our methodology strives to account for all relevant ESG issues and places a higher weight on the areas of greatest significance within specific industries. S&P Global ESG Research conducts a financial materiality analysis to identify those sustainability factors that drive business value and that have the greatest impact on the long-term valuation assumptions used in financial analysis. This analysis results in a materiality matrix for each of the 61 CSA industries, which serves as the basis for determining the question and criteria weights in the CSA. The analysis considers the magnitude of impacts on financial performance from a company's ESG risks, and how likely these are to affect the company.<sup>2</sup>

The weights of criteria will differ across CSA industries, depending on how material the criteria are for the industry, as determined by S&P Global ESG Research's annual materiality analysis. Some ESG indicators are used across all industries, whereas some are industry specific. Some criteria may not be material to an industry and would therefore be assigned a zero weight in an industry's assessment.

- 14. How often is the Corporate Sustainability Assessment (CSA) methodology revised? An interdisciplinary team of S&P Global ESG Research analysts design, monitor, and refine the CSA annually with the purpose of generating additional insights into the value-creating and risk-mitigating potential of companies. The CSA methodology is reviewed in light of any emergent themes or disclosure trends once the CSA results and DJSI members are announced in September of a given year and then finalized by the time next year's participants are invited to participate in March of the following year. S&P Global ESG Research engages with corporates, investors, and third parties to support its own research on emerging sustainability trends (see Exhibit 3 in question 7).
- **15.** What if a company does not respond to questions in the Corporate Sustainability Assessment (CSA), or the CSA itself? To account for the differences in transparency in corporate sustainability reporting, a framework is used to deal with missing data for questions where a low level of publicly available information is available. This framework is applied only to the companies that are assessed by S&P Global ESG Research analysts.

When a company is analyzed by S&P Global ESG Research, the following scenarios are possible.

Please see: https://portal.csa.spglobal.com/survey/documents/DJSI\_CSA\_Measuring\_Intangibles.pdf.

- If no relevant information was found for a company on a mandatory question in the questionnaire, a score of zero is assigned to that question, and the total score for the company is calculated, including this zero question score. This penalizes the company for a lack of reporting sufficient data.
- If no information is found on a non-mandatory question, the question is disregarded in the total score calculation. The weight of the indicator is redistributed among the weights of all other indicators within the criteria.
- If a company participates in the CSA and does not respond to a question (mandatory or non-mandatory), a score of zero is assigned to that question, and the total score for the company is calculated, including this zero question score. This penalizes the company for not responding to this question despite having had the opportunity to.
- 16. What makes questions in the Corporate Sustainability Assessment (CSA) mandatory? S&P Global ESG Research industry experts mark specific questions as mandatory based on their fundamental importance to the ESG materiality matrix analysis. A response rate of 50% or more triggers non-mandatory questions to become mandatory within the same methodology year. Questions with answer rates of over 50% can also be made non-mandatory in specific circumstances if the question is deemed unfair.
- 17. What measures are taken to ensure the data's quality? It is the responsibility of S&P Global ESG Research's analysts to validate and substantiate company responses to questions. Analysts assign a question score and note a rationale for their allocation, which is logged in S&P Global's database. A second analyst then reviews this and escalates any scoring that does not reflect the evidence provided by the company. Cases can be escalated to the Head of ESG Ratings for further review. Companies analyzed by S&P Global ESG Research using public disclosures follow the same approach.

In addition, senior S&P Global ESG Research analysts and the Head of ESG Ratings identify outliers and any other inconsistencies as part of the quality assurance process. S&P Global's internal database also has built-in flags to identify outliers in more detail.

Finally, S&P Global's processes are audited annually by a third-party consultancy.

- **18. What industry classifications are used in the data?** The S&P DJI ESG Scores are derived using the 61 CSA industry-specific questionnaires. These industries are similar to industries in the Global Industrial Classification System (GICS®) and are defined by S&P Global ESG Research as industries sharing similar financial materiality exposures. Appendix A shows the CSA industries and how they map to the GICS industries.
- **19. What are aspect levels?** Aspect levels are the three levels of the S&P DJI ESG Scores provided: criteria, dimension, and total ESG scores.
- 20. How and why are the S&P DJI ESG Scores normalized? Some Corporate Sustainability Assessment (CSA) questions are harder than others for companies to score well on, due to the dispersion of scores for a given question. That is, for some questions the grouping of scores is relatively tight, while for other questions there is a wide range of scores between the leaders and laggards. The CSA methodology is reviewed annually to maintain a sufficient range in the data, while also progressively driving forward each industry's ESG performance benchmark,

and score normalization is used at the question scoring level to account for the biases mentioned.

The normalized figures measure the difference between a specific value and the industry mean, accounting for the standard deviation of values for the industry. For example, in the case of question score grouping, normalization acts to widen the absolute scoring of a densely clustered set of companies.

Total S&P DJI ESG Scores can still be biased, since some industries tend to have better total scores than others. Therefore, the total S&P DJI ESG Scores are also normalized.

21. What is a Media and Stakeholder Analysis (MSA)? How are ESG controversies handled in the data? Throughout the year, S&P Global ESG Research's MSA monitors media and stakeholder coverage relating to companies in its assessed universe. The MSA is used as a set of checks and balances to ensure companies are upholding the levels of business standards they are claiming to their stakeholders. Any instance that shows a company to be inconsistent with its stated business practices, where the company is deemed sufficiently responsible, may create an MSA case. The impact of MSA cases is defined as minor, medium, or major. MSA cases are reviewed by S&P Global ESG Research, which will then incorporate any changes to a company's MSA rating and score.

Severe cases relating to current Dow Jones Sustainability Index (DJSI) components may be raised to the DJSI Committee. Index Committee decisions will be communicated to all market participants at the same time and may result in immediate score adjustment and possible company exclusion from an index. Otherwise, the impact of any constituent controversy may be realized in its subsequent annual Corporate Sustainability Assessment (CSA) or at the next quarterly review.<sup>3</sup>

- **22.** Why may a company's ESG score change from one year to another? A company's total ESG score may be different from the year before due to:
  - Changes in company reporting disclosures or ESG performance in any number of ESG scoring criteria;
  - Changes to the underlying scoring methodology (i.e., raising the bar or expectations for corporate reporting, scoring on corporate performance rather than simply by disclosures, or a revision of thresholds and industry benchmarks);
  - Changed criteria weights with little to no change in company ESG performance or disclosures;
  - New questions added to existing scoring criteria, or new criteria to the questionnaire;
  - Questions changing from non-mandatory to mandatory or vice versa; and
  - Companies responding to the Corporate Sustainability Assessment (CSA) directly for the first time, with S&P Global ESG Research having analyzed them on their behalf prior, or companies no longer participating in the CSA.

Companies responding for the first time could cause a significant increase in the level of relevant ESG information disclosed. Even if a company ceases to respond to the CSA directly, if it publicly discloses the same level of relevant ESG information as provided

For more information on S&P Global's approach, see https://portal.csa.spglobal.com/survey/documents/MSA\_Methodology\_Guidebook.pdf.

directly in prior years, its ESG score may not change substantially when S&P Global ESG Research analyzes the company using these sources.

# **Data Delivery & Licensing**

- **23.** How are the S&P DJI ESG Scores delivered to clients? The S&P DJI ESG Scores are available via S&P DJI's SPICE® platform and via monthly Secured File Transfer Protocol (SFTP) scheduled data feeds, delivered using S&P DJI's Enterprise Data Xchange (EDX) platform.
- 24. If I subscribe via the Secured File Transfer Protocol (SFTP), how often will this data be delivered to my account? The data is delivered via SFTP on a monthly basis so that any changes in the S&P DJI ESG Scores due to Media and Stakeholder Analysis (MSA) actions, and subsequent score adjustments are provided to clients in a timely way.
- 25. What is SPICE and how can I access it? SPICE is S&P DJI's web-based delivery platform for index and constituent data. SPICE provides subscribers with access to timely and comprehensive data, corporate action alerts, and developments that affect index composition and weighting. Subscribers can customize and schedule reports to suit their investment criteria. For more information on SPICE, please see <a href="https://www.spice-indices.com/idp/#/">https://www.spice-indices.com/idp/#/</a>.
- **26.** Can I get a free trial of the S&P DJI ESG Score data? Trial SPICE accounts are available to interested parties. For further information, please contact your S&P DJI account representative or visit <a href="mailto:spglobal.com/spdji/en/contact-us/">spglobal.com/spdji/en/contact-us/</a>.
- 27. Does my existing S&P Dow Jones Indices contract allow me access to the S&P DJI ESG Scores? Access to the S&P DJI ESG Scores requires a separate data license. For further information, please contact your S&P DJI account representative or visit spglobal.com/spdji/en/contact-us/.
- 28. Will the underlying questionnaire responses be provided within the S&P DJI ESG Score data package? Questionnaire responses (answers) are not provided in the data. The S&P DJI ESG Scores data package provides the criteria, dimension, dimension weights, and total ESG scores for a company for each data methodology year. Questionnaire responses are scored at the question level by S&P Global ESG Research and aggregated to criteria-level scores—the lowest level of scores available.
- **29.** For which indices are the data available? The S&P DJI ESG Scores are only available for the following indices.
  - S&P 500
  - S&P MidCap 400
  - S&P SmallCap 600
  - S&P Asia Pacific LargeMidCap
  - S&P/ASX 200
  - S&P/BMV Total Mexico
  - S&P/BVL Peru General
  - S&P Emerging LargeMidCap
  - S&P Europe LargeMidCap
  - S&P Global Broad Market Index (BMI)
  - S&P Global LargeMidCap
  - S&P North America LargeMidCap

# APPENDIX A: GICS AND CSA INDUSTRY MAPPING

GICS Sub-Industry	GICS Code	CSA Industry	
Auto Parts & Equipment	25101010	ATX Auto Components	
Tires & Rubber	25101020		
Automobile Manufacturers	25102010	AUT Automobiles	
Motorcycle Manufacturers	25102020		
Home Furnishings	25201020	DHP Household Durables	
Household Appliances	25201040		
Housewares & Specialties	25201050		
Homebuilding	25201030	HOM Homebuilding	
Consumer Electronics	25201010	LEG Leisure Equipment & Products and Consumer	
Leisure Products	25202010	Electronics	
Footwear	25203020		
Textiles	25203030	TEX Textiles, Apparel & Luxury Goods	
Apparel, Accessories & Luxury Goods	25203010		
Specialized Consumer Services	25302020	00/10: 1/10 0 :	
Education Services	25302010	CSV Diversified Consumer Services	
Restaurants	25301040	DEV Destauranta û Laisaura Facilities	
Leisure Facilities	25301030	REX Restaurants & Leisure Facilities	
Hotels, Resorts & Cruise Lines	25301020	TRT Hotels, Resorts & Cruise Lines	
Casinos & Gaming	25301010	CNO Casinos & Gaming	
Advertising	50201010		
Broadcasting	50201020		
Publishing	50201040	PUB Media, Movies & Entertainment	
Cable & Satellite	50201030		
Movies & Entertainment	50202010		
Distributors	25501010		
Internet & Direct Marketing Retail	25502020	RTS Retailing	
Department Stores	25503010		
General Merchandise Stores	25503020		
Apparel Retail	25504010		
Specialty Stores	25504040		
Automotive Retail	25504050		
Homefurnishing Retail	25504060		
Home Improvement Retail	25504030		
Computer & Electronics Retail	25504020		

Source: S&P Global. Table is provided for illustrative purposes.

GICS Sub-Industry	GICS Code	CSA Industry	
Food Retail	30101030		
Hypermarkets & Super Centers	30101040	FDR Food & Staples Retailing	
Drug Retail	30101010		
Food Distributors	30101020		
Brewers	30201010	BVG Beverages	
Soft Drinks	30201030		
Distillers & Vintners	30201020		
Agricultural Products	30202010	FOA Food Products	
Packaged Foods & Meats	30202030	FOA Food Products	
Tobacco	30203010	TOB Tobacco	
Household Products	30301010	HOU Household Products	
Personal Products	30302010	COS Personal Products	
Oil & Gas Equipment & Services	10101020	OIF Francisco A O O O O O O O O O O O O O O O O O O	
Oil & Gas Drilling	10101010	OIE Energy Equipment & Services	
Integrated Oil & Gas	10102010	OCV Oil 9 Coo Heatrages 9 Interreted	
Oil & Gas Exploration & Production	10102020	OGX Oil & Gas Upstream & Integrated	
Oil & Gas Refining & Marketing	10102030	OGR Oil & Gas Refining & Marketing	
Oil & Gas Storage & Transportation	10102040	PIP Oil & Gas Storage & Transportation	
Coal & Consumable Fuels	10102050	COL Coal & Consumable Fuels	
Regional Banks	40101015		
Diversified Banks	40101010	BNK Banks	
Thrifts & Mortgage Finance	40102010		
Diversified Capital Markets	40203030		
Investment Banking & Brokerage	40203020		
Asset Management & Custody Banks	40203010		
Mortgage REITs	40204010	FBN Diversified Financial Services and Capital Markets	
Financial Exchanges & Data	40203040		
Consumer Finance	40202010		
Specialized Finance	40201040		
Multi-Sector Holdings	40201030		
Other Diversified Financial Services	40201020		
Reinsurance	40301050		
Multi-line Insurance	40301030	INS Insurance	
Property & Casualty Insurance	40301040		
Insurance Brokers	40301010		
Life & Health Insurance	40301020		

GICS Sub-Industry	GICS Code	CSA Industry	
Diversified REITs	60101010	REA Real Estate	
Industrial REITs	60101020		
Hotel & Resort REITs	60101030		
Office REITs	60101040		
Health Care REITs	60101050		
Residential REITs	60101060		
Retail REITs	60101070		
Specialized REITs	60101080		
Diversified Real Estate Activities	60102010		
Real Estate Operating Companies	60102020		
Real Estate Development	60102030		
Real Estate Services	60102040		
Health Care Supplies	35101020	NATO Licelth Core Ferrings and 9 Coreline	
Health Care Equipment	35101010	MTC Health Care Equipment & Supplies	
Health Care Facilities	35102020		
Health Care Distributors	35102010	HEA Health Care Providers & Services	
Managed Health Care	35102030		
Health Care Services	35102015		
Health Care Technology	35103010	MTC Health Care Equipment & Supplies	
Biotechnology	35201010	BTC Biotechnology	
Life Sciences Tools & Services	35203010	LIF Life Sciences Tools & Services	
Pharmaceuticals	35202010	DRG Pharmaceuticals	
Aerospace & Defense	20101010	ARO Aerospace & Defense	
Building Products	20102010	BLD Building Products	
Construction & Engineering	20103010	CON Construction & Engineering	
Heavy Electrical Equipment	20104020	IEQ Machinery and Electrical Equipment	
Electrical Components & Equipment	20104010	ELQ Electrical Components & Equipment	
Industrial Conglomerates	20105010	IDD Industrial Conglomerates	
Industrial Machinery	20106020	IEQ Machinery and Electrical Equipment	
Construction Machinery & Heavy Trucks	20106010		
Agricultural & Farm Machinery	20106015		
Trading Companies & Distributors	20107010	TCD Trading Companies & Distributors	

GICS Sub-Industry	GICS Code	CSA Industry	
Office Services & Supplies	20201060		
Diversified Support Services	20201070		
Commercial Printing	20201010	ICS Commercial Services & Supplies	
Security & Alarm Services	20201080		
Environmental & Facilities Services	20201050		
Research & Consulting Services	20202020	DD0 D (	
Human Resource & Employment Services	20202010	PRO Professional Services	
Airlines	20302010	AIR Airlines	
Air Freight & Logistics	20301010		
Marine	20303010		
Railroads	20304010		
Trucking	20304020 TRA Transportation and Transportation Infrastr		
Airport Services	20305010		
Highways & Railtracks	20305020		
Marine Ports & Services	20305030		
Semiconductors	45301020		
Semiconductor Equipment	45301010	SEM Semiconductors & Semiconductor Equipment	
Data Processing & Outsourced Services	45102020		
Internet Services & Infrastructure	45102030	TSV IT services	
IT Consulting & Other Services	45102010		
Systems Software	45103020	005.0 %	
Application Software	45103010	SOF Software	
Interactive Media & Services	50203010		
Interactive Home Entertainment	50202020	IMS Interactive Media, Services & Home Entertainment	
Communications Equipment	45201020	CMT Communications Equipment	
Electronic Components	45203015		
Technology Distributors	45203030	TO SI A A S S A A A A A A A A A A A A A A	
Electronic Manufacturing Services	45203020	ITC Electronic Equipment, Instruments & Components	
Electronic Equipment & Instruments	45203010	1	
Technology Hardware, Storage & Peripherals	45202030	THQ Computers & Peripherals and Office Electronics	
Commodity Chemicals	15101010		
Specialty Chemicals	15101050	CHM Chemicals	
Fertilizers & Agricultural Chemicals	15101030		
Industrial Gases	15101040		
Diversified Chemicals	15101020		

GICS Sub-Industry	GICS Code	CSA Industry	
Construction Materials	15102010	COM Construction Materials	
Paper Packaging	15103020	CTR Containers & Packaging	
Metal & Glass Containers	15103010		
Gold	15104030	MNX Metals & Mining	
Steel	15104050	STL Steel	
Aluminum	15104010	ALU Aluminum	
Precious Metals & Minerals	15104040	MNX Metals & Mining	
Diversified Metals & Mining	15104020		
Copper	15104025		
Silver	15104045		
Paper Products	15105020		
Forest Products	15105010	FRP Paper & Forest Products	
Alternative Carriers	50101010		
Integrated Telecommunication Services	50101020	TLS Telecommunication Services	
Wireless Telecommunication Services	50102010		
Gas Utilities	55102010	GAS Gas Utilities	
Electric Utilities	55101010		
Independent Power Producers & Energy Traders	55105010	ELC Electric Utilities	
Renewable Electricity	55105020	1	
Multi-Utilities	55103010	MUW Multi and Water Utilities	
Water Utilities	55104010		

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