



IHS Maritime Sea-web™ Benchmark Module Help





Sea-web™ - New Benchmark Module

We are pleased to announce a brand new service to Sea-web's product suite.

Sea-web Benchmark, in partnership with **Marine Benchmark**, is a new service available for undertaking essential analysis of key performance indicators for ships, fleets, global shipping segments and geographical trading areas.

Why Sea-web Benchmark?

- For **Operational Efficiency**: Use invaluable data to benchmark your ship/fleets performance against other vessels in the same segment
- For **Competitive Edge**: Identify trading patterns of various ships in the segment
- For **Identifying Market Trends**: Identify age profiles in the segments
- For **Leverage Negotiations**: Using a ships average speed, time still, distance and trading area information when in time chartering

Use **Sea-web Benchmark** data and analysis as the ultimate benchmark tool for your ship, fleet, company and market segment analysis.



MARINE BENCHMARK

In partnership with Marine Benchmark



Sea-web™ - What Benchmark can do for you

Sea-web Benchmark provides invaluable insight to Ship Owners, Ship managers, Charterers, Brokers, Traders, Cargo Owners and many more maritime specialists requiring essential analysis and trending of global trading areas and fleet performance.

Who uses the service?	How?
Ship Owners/Ship managers	<ul style="list-style-type: none">• Analysis of own ship's against competitors or segment in distance made, average speed and time moving, to gain a competitive edge and insight into your vs. competitors/global ship operations.• Analyze competitors vs. segments geographical movements to understand competitor/segment global trading pattern and movements.• Own/competitor vs. segment age profile of existing fleet incl. ships in order and percentage in order of existing fleet.
Charterers/Brokers	<ul style="list-style-type: none">• All benefits stated for ship managers and owners• Evaluate owner stated speed and distance information in Time charter negotiations.• Segments geographical reallocation against previous months in a six month trend.
Ship yard & Equipment Suppliers	<ul style="list-style-type: none">• Slow steaming - identify customers vessel with reduced speed profile, for offering conversion services and products.
Cargo Owners	<ul style="list-style-type: none">• Understand speed and time utilization of segment used for cargo owners transport.• Understand geographical movements of segments to understand supply of tonnage vs. demand in a six month trend.



Sea-web™ Benchmark Features and Benefits

Sea-web Benchmark data can be accessed from a ship, company and Benchmark segment sections.

Benchmark Data	Feature/Benefit
Ship record	<ul style="list-style-type: none">• Compare a ships operational performance within its segment• Follow slow steaming trends for customers and/or competitors.• Have confidence using IHS Maritime's accurate and reliable data essential when entering time charter negotiations and to benchmark with competing ships.
Company Record	<ul style="list-style-type: none">• Identify changing trends in a companies operational patterns from ship type, size, fleet sum and orderbook.• Identify risk and investment opportunities ensuring you make structured day to day business decisions.
Overview	<ul style="list-style-type: none">• Comparison of ship type segments, giving you a snapshot of movements data• Easily compare the data
Operation Analysis	<ul style="list-style-type: none">• Identify seasonal changes in a segments operations and overall movement performance.• Easily compare segments.• Identify trends vital in reducing operational costs, fuel consumption and improving operational efficiency.
Trading Area Analysis	<ul style="list-style-type: none">• Monitor global fleet positions to follow and understand seasonal changes and unexpected repositioning trends for each ship type/size in segment providing invaluable insight to help you make critical business decisions.
Top Companies Analysis	<ul style="list-style-type: none">• See top performers and market share across segments.• Identify increases and decreases in a companies maritime activities per segment.
Age Profile Analysis	<ul style="list-style-type: none">• Follow development of ship type/size segments regarding age profile and order book:• Provides an accurate monthly picture of existing fleet and current order book as a world fleet balance sheet for end of last month.• Follow order book against existing fleet to understand and identify newbuilding trends.



Sea-web™ Benchmark - How to access

A subscription is required to Sea-web core system and Sea-web Benchmark module.

The Benchmark data is accessible via three areas of Sea-web:

- Ship record
- Companies record
- Benchmark drop down link on the main menu

The screenshot shows the Sea-web website interface. The top navigation bar includes links for Ships, Companies, Builders, Casualty, Fixtures, Movements, Annotations, Ports, Directory, Countries, News, Security, WatchLists, Benchmark, Help, and Public Home. The 'Ships' and 'Companies' links are highlighted with orange boxes. Below the navigation bar is a blue banner with the 'Sea-web' logo and a 'Quick Search' input field. Three callout boxes with orange lines pointing to the navigation bar provide instructions on how to access benchmark data:

- Ship Search**
Access Benchmark data from a ship record
- Companies Search**
Access Benchmark data from a company record
- Benchmark Menu Item**
Access Benchmark's overview and analysis data from the menu drop down

Sea-web Benchmark

Benchmark

Overview

Operation Analysis

Trading Area Analysis

Top Companies Analysis

Age Profile Analysis



The screenshot shows the Sea-web Benchmark website. The main navigation menu on the left includes: Benchmark, Overview, Operation Analysis, Trading Area Analysis, Top Companies Analysis, and Age Profile Analysis. The main content area displays a 'Benchmark Overview' table with columns: Ship type, Ship size, Ships in segment, Dwt in segment, Cap in segment, Avg speed in segment, and Time still in segment. Below this, there are several analysis sections: Segment overview by ship type/size, Operational analysis by ship type/size, Trading area analysis by ship type/size, Top company analysis by ship type/size and company relation, and Age profile analysis by ship type/size. Each section contains a table with detailed data.

Ship type	Ship size	Ships in segment	Dwt in segment	Cap in segment	Avg speed in segment	Time still in segment
Tanker	ULCC	37	11,890,221 dwt	11,890,221 dwt	18.7 km	18.8 %
Tanker	MLCC	987	181,911,917 dwt	181,911,917 dwt	18.2 km	18.8 %
Tanker	Supertan	463	88,528,252 dwt	88,528,252 dwt	18.5 km	20.8 %

Segment overview by ship type/size: Showing number of Ships, DWT, capacity, distance, avg. speed, time still/moving

Operational analysis by ship type/size: Showing distance, avg. speed, time still/moving over last 6 months.

Trading area analysis by ship type/size: Showing percentage of time spent in each of 9 global trading area over last 6 months.

Top company analysis by ship type/size and company relation: Showing top 10 owner/operator/manager names and percentage of fleet.

Age profile analysis by ship type/size: Showing number of Ships, DWT and capacity with age profile breakdown incl. ships in order and percentage in order of existing fleet.



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IHS Maritime Sea-web™

The ultimate reference tool for Maritime Professionals

Sea-web™ provides invaluable data researched, verified and collated by IHS Maritime's experts

Comprehensive information on:

Ships, Ship owners & Ship Builders,
Ports & Terminals,
Maritime companies,
Latest Maritime News & Analysis,
Security, Fixtures, Movements,
Casualties, Distance Tables,
Company Credit Reports,
Port disbursements,
Autowatch and Benchmark



IHS Maritime Sea-web™ Benchmark

If you have any questions regarding the product please do not hesitate to contact us at:

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We welcome your feedback to help with future developments.



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