

We Provide the Insights. You Invest in the Right Opportunities.

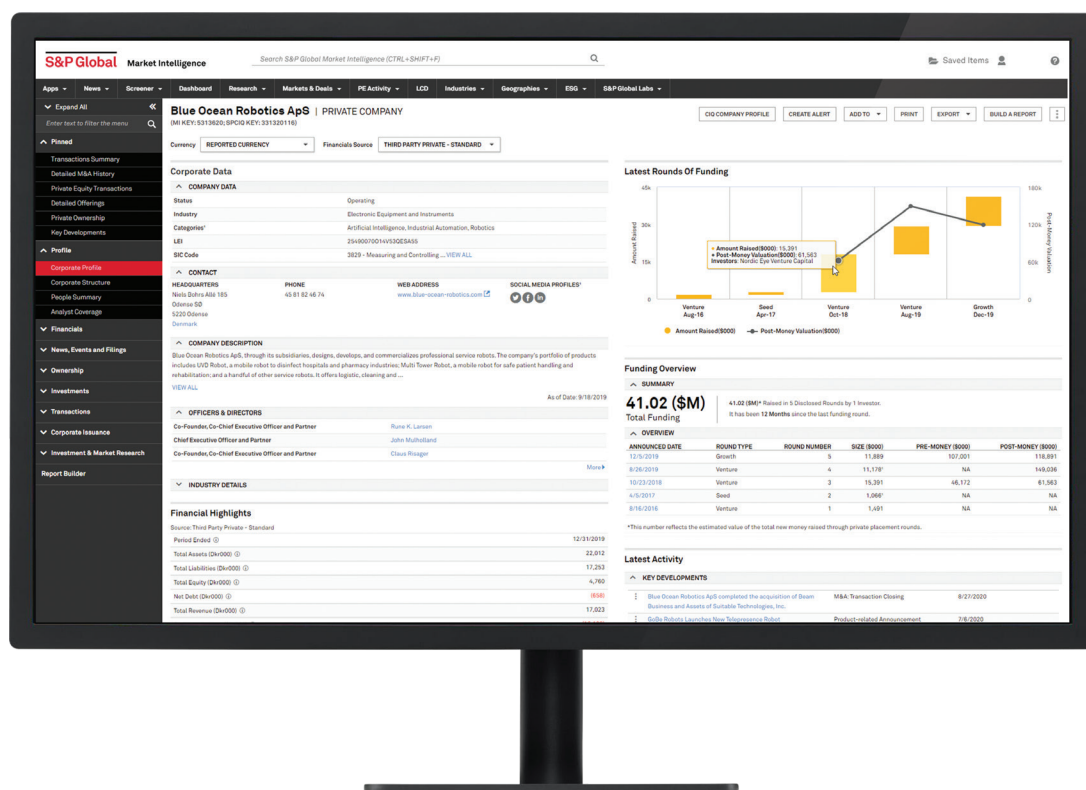
Solutions for Private Equity

S&P Global Market Intelligence offers private equity practitioners access to essential information about companies, people, and markets worldwide—along with invaluable tools for analysis, idea generation, and workflow management—to help you make investment decisions with conviction.

Our private and public company profiles, market-moving news, deal information, broker research and estimates, screening, and find buyers tools provide you with an essential toolkit to identify new investment opportunities, value portfolio companies, and maximize the exit.

Discover New Opportunities with Differentiated Data

- **Private Company Data:** Model valuations, perform comparables analysis, and evaluate potential opportunities using our robust private company data. View information about financial performance metrics, total amount raised, rounds of funding, and more. Our broad and continually evolving coverage includes:
 - 16M+ private companies around the globe
 - 10M+ private companies with financial statements
 - 500,000+ early stage companies supported by data from Crunchbase
- **View pre- and post-money valuations, capitalization tables, and Department of Labor headcount data to help assess company size and growth over time.**
- **Gauge the longevity of private company investments by utilizing our holding period data to help determine if a financial sponsor is looking to exit a position in the near-term.**
- **Estimates:** Receive one-click access to consensus and analyst-level estimates. Measures include EPS, Revenue, Net Income, EBITDA, EBIT, and more.
- **Preqin Fund-Level Data:** We've partnered with Preqin, the leader in data on alternative assets, to deliver in depth private markets coverage. Access fund profiles, contacts, fundraising, performance, deals, and exits associated with 40k firms and 106k+ funds across multiple asset classes.
- **Company Financials:** Analyze company performance with financials that capture every announcement from latest press release to most recent report. Financials are adjusted for nonrecurring charges and auditable down to the source documents.
- **Transactions:** View more than 2 million transactions including M&A, private placements, buybacks, new issues, bankruptcies, and more.
- **Investment Research:** Gather unique information and insights by accessing our extensive collection of over 40 million real time and aftermarket research reports. Our leading database of aftermarket research has more than 1,800 brokerage, independent, and market research contributors around the globe including Barclays, Citi, Credit Suisse and others.

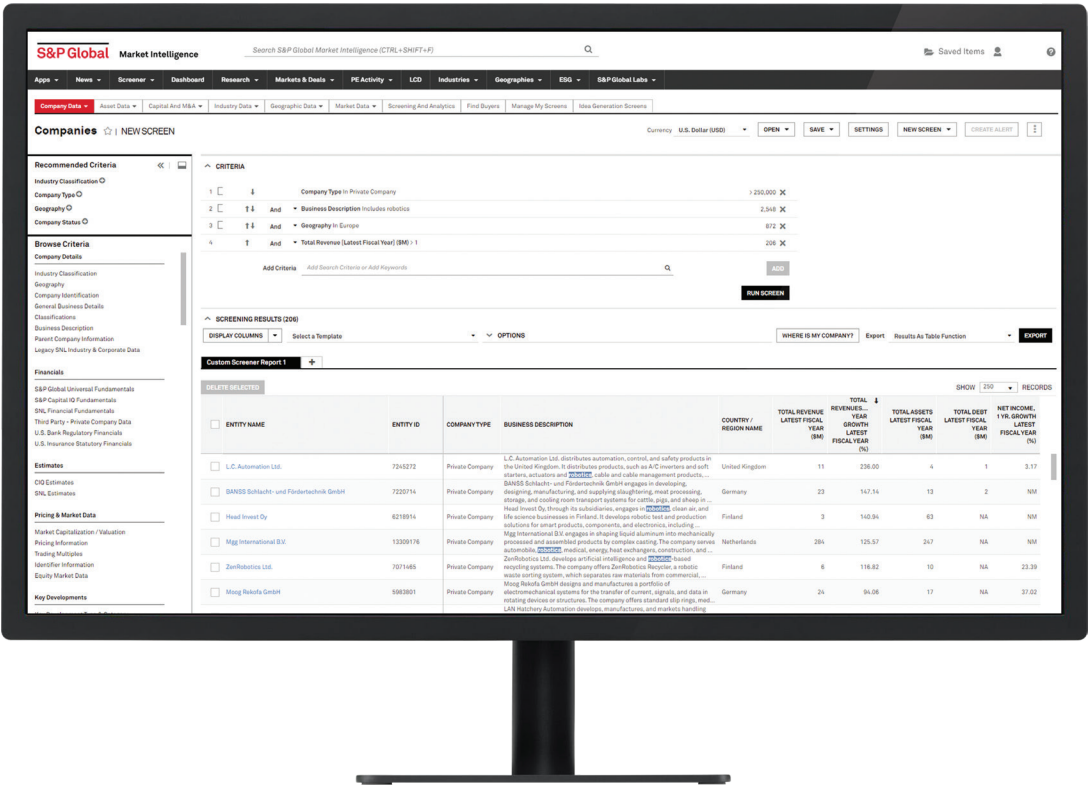


Identify Investments, Monitor Portfolio Companies, and Find Buyers

- **Screening:** Raise capital, identify investments, and find buyers, co-investors, or limited partners using our Screening tool. Screen using your preferred quantitative or qualitative criteria including industry, business description, fund strategy, geography, and more.
- **Find Buyers:** Find and score high-quality buyers using our targeting engine's proprietary algorithm.
- **Company Profiles:** Access in-depth profiles of companies and investment firms across public and private capital markets.
- **Mapping:** Visualize your market and demographic targets, track operational footprints, and perform spatial analysis using our high quality, customizable maps.
- **Key Relationships:** Identify and leverage key relationships with comprehensive background information on more than 4.5 million current professionals. Coverage includes contact information, education, past work experience, company and board affiliations, insider trading, and compensation details. Map out an individual's relationship network and portfolio company coverage using our Relationship Tree, and overlay your own contact and relationship data to see your connections to an individual or company.

Stay Connected with Investors

- **Money Market Directories:** Unlock comprehensive institutional investor intelligence to build effective relationships, enhance competitive intelligence, identify new sales opportunities and sources of capital, perform focused prospecting, and develop targeted mailing campaigns.



Microsoft Office Tools to Simplify Your Workflow

- **Excel Models:** Access over 100 pre-built models and leverage the Excel Plug-in to quickly build financial models tailored to financials, valuation, fixed income detail, estimates, insider ownership, and more.
- **Dynamic Presentations:** Quickly create reports for your limited partners by using our tools that synchronize Word, Excel, and PowerPoint.
- **Report Builder:** Produce comprehensive, customizable reports with details ranging from professional profiles to credit indicators and everything in between.
- **Source Documents:** Save time when evaluating portfolio companies with quick access to underlying source documents and valuation details.
- **Advanced Charting:** Easily chart financials, estimates, valuation multiples, credit indicators, and economic trends. Save as an image or download into Excel for further customization.

BLUE OCEAN ROBOTICS APS (DENMARK) | FINANCIAL HIGHLIGHTS

Blue Ocean Robotics ApS, through its subsidiaries, designs, develops, and commercializes professional service robots. The company's portfolio of products includes URO robot, a mobile robot to assist hospitals and elderly care facilities; Holo-Tower Robot, a mobile robot for safe patient handling and transport; and a number of other service robots. It offers logistic, cleaning and disinfection, post handling, process, maintenance, intermediate, reusable for, avoid therapeutic, educational project, social, educational, and education, as well as other services. The company also provides its robotic automation solutions, automation-assessment services, roadmaps for strategic automation, roadmaps, care homes, and retail centers. Investment analysis for its strategic automation, production, health, and education robot services, strategic automation of healthcare driven by robotics, social investment robot conference, RoboticsBusiness leadership summit, workshops for municipalities and big welfare companies, events for the robotic industry, RoboticsBusiness history and news, and others. In addition, a company is partnering with a partner company to collaborate and create in the design, development, and commercialization of robotic solutions for a specific challenge and/or realization of an unexploited business opportunity. The company serves production, retail, health, education, and other sectors. It offers its products through sales partners and joint ventures in Austria, Belgium, Estonia, Finland, Hong Kong, Lithuania, Malaysia, the Netherlands, Poland, Spain, Turkey, and Qatar, as well as Dubai, United Arab Emirates. Blue Ocean Robotics ApS has a strategic sales partnership with Vector IT Group. The company was founded in 2013 and is based in Odense, Denmark with subsidiaries in Lithuania, Hong Kong, the United States, Sweden, and Germany.

CORPORATE DATA

Address	Nørre Sølvs Allé 100, Odense SO, 5220 Odense, Sydjylland, Denmark
Country	Denmark
Industry	Electronic Equipment and Instruments
Phone	+45 61 62 40 74
Website	www.blue-ocean-robotics.com
Legal Entity Identifier	25488970014V53Q2A55

FINANCIAL DATA

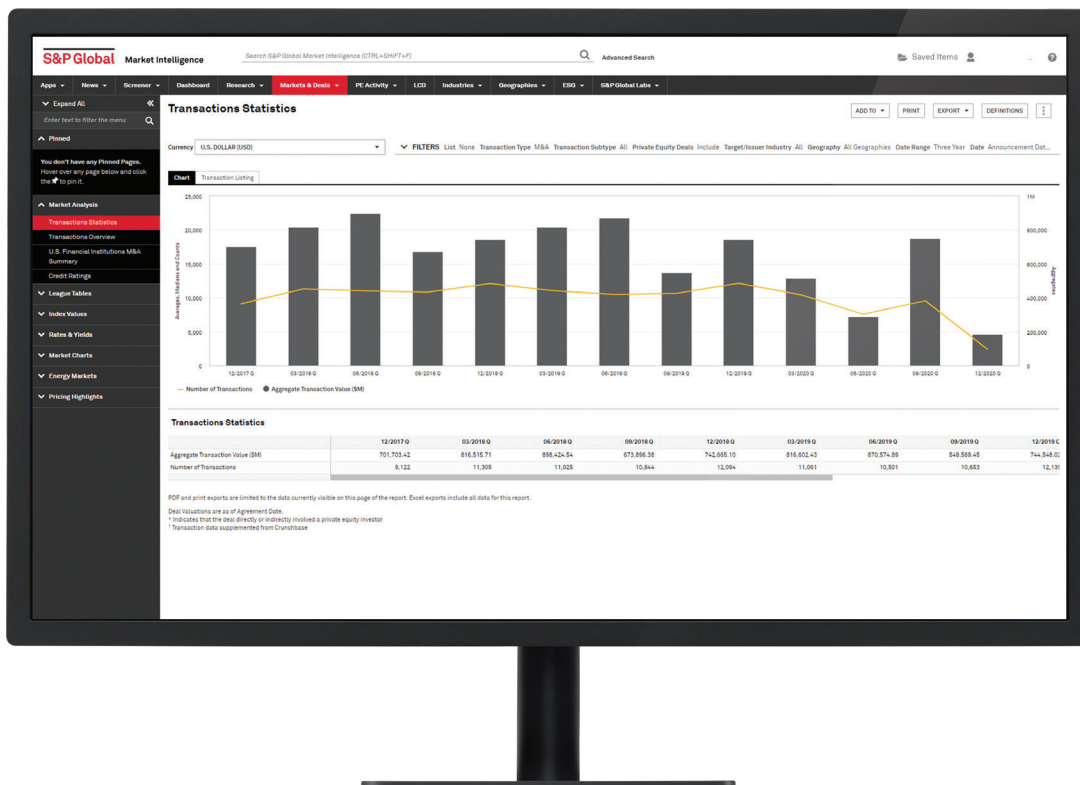
	FY2016	FY2017	FY2018
Period Ended (mm/yyyy)	12/31/2016	12/31/2017	12/31/2018
Reported Currency Code	DKK	DKK	DKK
Balance Sheet			
Cash & Short Term Investments	8	6	6
Inventory	NA	6	1
Total Current Assets	8	6	3
Net Property, Plant & Equipment	8	6	6
Total Assets	1	2	2
Total Current Liabilities	1	2	2
Total Liabilities	1	2	2
Net Debt	0	0	0
Total Equity	1	2	2
Total Common Equity	1	2	2
Total Debt	0	0	0
Net Worth	NA	NA	NA
Current Ratio (x)	NA	NA	NA
Quick Ratio (x)	NA	NA	NA
Total Debt Total Equity (%)	NA	NA	NA
Time Debt Total Equity (%)	NA	NA	NA

FINANCIAL DATA

	FY2016	FY2017	FY2018
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Total Common Equity	1	2	2
Total Debt	0	0	0
Net Worth	NA	NA	NA
Current Ratio (x)	NA	NA	NA
Quick Ratio (x)	NA	NA	NA
Total Debt Total Equity (%)	NA	NA	NA
Time Debt Total Equity (%)	NA	NA	NA

Stay Informed

- **News:** Receive up-to-the-moment sector specific news so you can make impactful decisions quickly.
- **Key Developments:** View company announcements, M&A discussions, transaction announcements, and information on companies seeking acquisitions, investments, financing, partners, to sell or divest, and more.
- **Private Company Capital Data:** Get information on more than 37,000 private equity firms including investment criteria, funds, industry and geographic focus, general and limited partners, direct investments, and transaction history. View the profiles of more than 270,000 private equity professionals, 252,000 transactions, and 523,000 portfolio companies.
- **Events and Transcripts:** Stay informed with streaming, preliminary, and final transcripts from investor presentations and sync corporate events directly to your calendar.
- **Alerts:** Be notified of company leadership changes and restructures, changes in screening results, and new investment research reports in flexible real-time or daily digest format.
- **Macroeconomic Data:** Access global coverage and data on inflation, employment, GDP, balance of payments, trade, retail, industrial, and other major economic indicators.



Credit Tools for Private Debt and Equity Financing

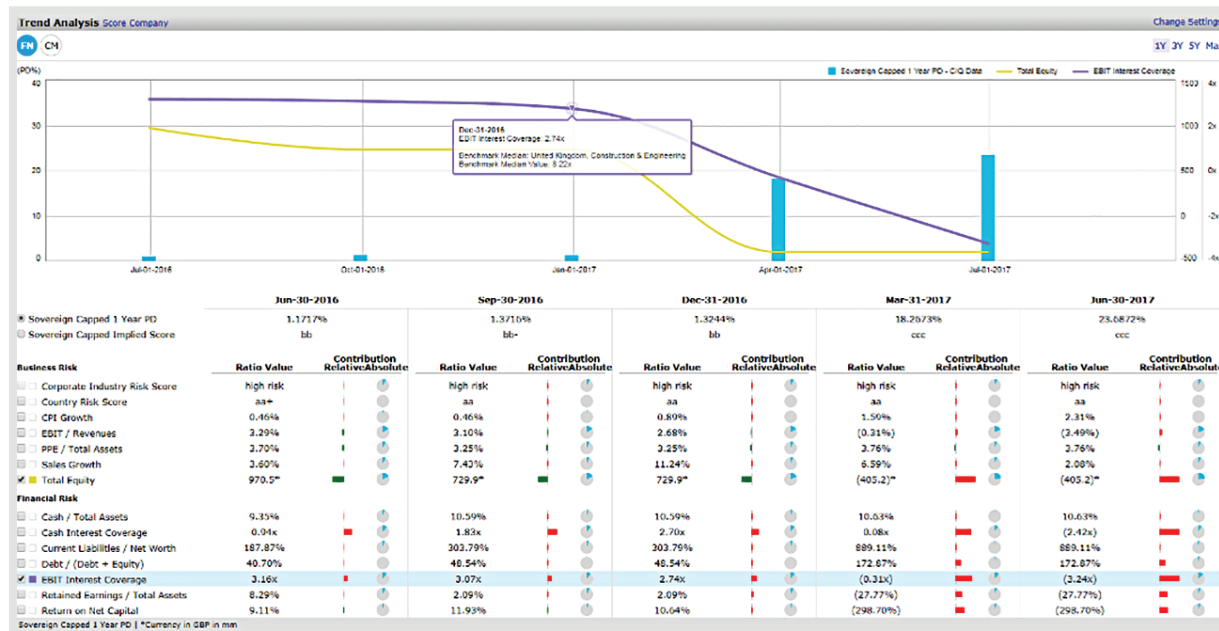
Benchmark and Monitor Market Pricing

- **Leveraged Commentary & Data (LCD):** Gain insight into credit decisions with relevant benchmarks. Receive the latest news on new and secondary issues in the U.S. and European leveraged loan and high-yield bond markets. Harness detailed analysis of loan defaults by industry, rating, and year, including a list of defaulted institutional loans.
- **Yield Curves:** Perform discounted cash flow valuations and understand current market pricing for debt funding with Corporate Yield Curves.

Analyze Credit Risk and Monitor Credit Health

- **RatingsDirect®:** The official source for S&P Global Ratings credit ratings and research, plus comprehensive market data and credit risk indicators.

- **CreditStats Direct™:** Analyze adjusted financial statement data that S&P Global Ratings analysts use in their credit opinions, including credit-adjusted financials and ratios.
- **Credit Analytics:** Combine global fundamental data and quantitative measures of credit risk into a single application. Analyze a company's probability of default, estimate loss/recovery stats, and set alerts to monitor potential of default.
- **Probability of Default Model Market Signals (PDMS):** Monitor emerging credit risk on hundreds or thousands of counterparties with effective early warning signals from PDMS. Map PDs to lowercase letter credit credit¹ (i.e. 'bbb') for increased comparability, and more.
- **Probability of Default (PD) Fundamentals:** Gain insights into cutting-edge PD models, and a database of over 730,000 pre-calculated PDs so you can measure the likelihood of default over a number of time horizons.



¹ S&P Global Ratings does not contribute to or participate in the creation of credit scores generated by S&P Global Market Intelligence. Lowercase nomenclature is used to differentiate S&P Global Market Intelligence PD credit model scores from the credit ratings issued by S&P Global Ratings.

S&P Global Market Intelligence for CRM Tools

Connect to Salesforce

With S&P Global Market Intelligence for Salesforce, you can gain business intelligence to quickly and easily identify opportunities, facilitate outreach, and better understand your customers.

- **Find Prospective Clients:** Use powerful search capabilities to identify companies and people globally based on parameters you set and add them directly into your instance of Salesforce. Capture business descriptions, contact information, and 3 years of financials including revenue, EBITDA, and net income.
- **Monitor Existing Clients:** Track 2,500 key developments published daily including merger announcements, transactions, credit downgrades, and forecasts for over 120,000 companies.
- **Identify and Leverage Relationships:** Search over 15 million board members, key executives, and other professionals along with their biographical descriptions.
- **Collect, Aggregate, and Analyze Data:** Use our Global Industry Classification Standard (GICS) to connect related companies and people in order to increase your operational efficiencies.

Streamline your workflow with S&P Global Market Intelligence and DealCloud DataCortex integration

S&P Global data now syncs automatically within DealCloud's DataCortex solution, allowing for company and personnel changes, deal activity, and other updates to be instantaneously reflected and viewed so deal professionals can more efficiently analyze and manage their data.

The image displays three screenshots of the S&P Global Market Intelligence interface for Lyft, Inc.

Top Screenshot: Company Profile

Company Snapshot

Website	www.lyft.com
Type	Private Company
Number Of Employees	
Status	Operating
Ticker	

Description

Lyft, Inc., a smartphone-based ridesharing and peer-to-peer transportation company, designs and develops a mobile application that matches drivers with passengers who request rides. The company allows payment through the application. Additionally, the user can schedule rides up to seven days in advance. It focuses on college, university, and corporate communities. The company was formerly known as Zimride, Inc. and changed its name to Lyft, Inc. in May 2013. Lyft, Inc. was incorporated in 2007 and is based in San Francisco, California.

Bottom Screenshot: Key Developments

Date	Type	Headline
Oct-25-2017	Seeking Financing/Partners	Lyft Seeks IPO
Oct-19-2017	Private Placements	Lyft, Inc. announced that it expects to receive \$1 billion in funding from CapitalG and other investors

Bottom Screenshot: People

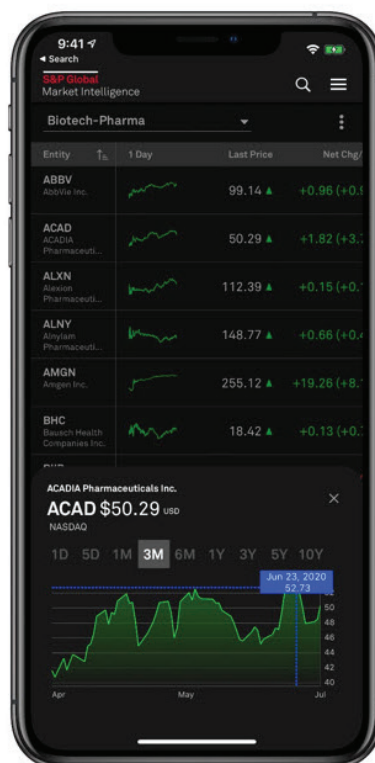
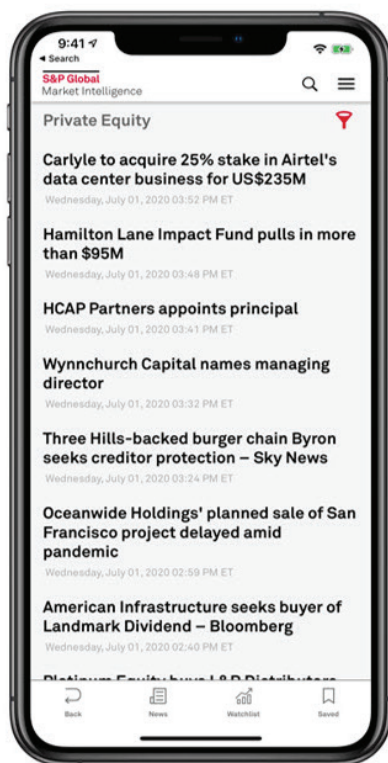
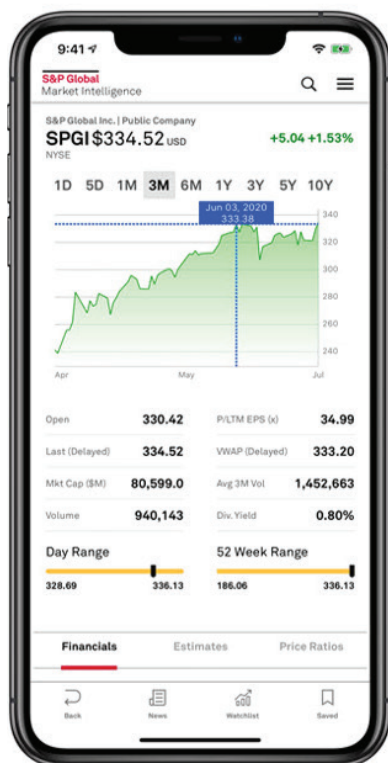
Professionals Board Member

Name	Title	Company	Email	Phone	City/State
Logan D. Green	Co-Founder and Chief Executive Officer	Lyft, Inc.	logan@zimride.com		San Francisco / California
John Zimmer	Co-Founder and President	Lyft, Inc.	john@zimride.com		San Francisco / California
Travis VanderZanden	Chief Operating Officer	Lyft, Inc.			San Francisco / California
Melissa Waters	Vice President of Marketing	Lyft, Inc.			San Francisco / California
Rajil Kapoor	Strategy Chief	Lyft, Inc.	rikapoor@mayfield.com		San Francisco / California

Stay connected on-the-go with the Market Intelligence Mobile App.

Essential intelligence from the Market Intelligence platform is now available as a mobile app for iOS and Android. Receive alerts on news, market data, transcripts, research, and more so you're always current on the information that matters most to you.

- **Browse sector-focused news** filtered to your preferred lists, industries, and geographies.
- **Monitor the markets** with Watchlists and view intraday updates on your custom lists.
- **View corporate profiles** as a mobile-optimized snapshot or expand to view the full profile.
- **Create push notifications** for criteria-matched news, research, and key market updates.



About S&P Global Market Intelligence

At S&P Global Market Intelligence, we understand the importance of accurate, deep and insightful information. We integrate financial and industry data, research and news into tools that help track performance, generate alpha, identify investment ideas, perform valuations and assess credit risk. Investment professionals, government agencies, corporations and universities around the world use this essential intelligence to make business and financial decisions with conviction.

S&P Global Market Intelligence is a division of S&P Global (NYSE: SPGI), the world's foremost provider of credit ratings, benchmarks and analytics in the global capital and commodity markets, offering ESG solutions, deep data and insights on critical business factors. S&P Global has been providing essential intelligence that unlocks opportunity, fosters growth and accelerates progress for more than 160 years. For more information, visit www.spglobal.com/marketintelligence.

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