

## Member of DJSI World, DJSI Asia Pacific

### Company Information

Country: Japan

Index market cap\*: 29,418

\*USD millions

Source: S&P Global BMI, 30 August 2019

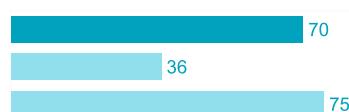
### 2019 Assessment Results

Source: SAM CSA, 13 September 2019

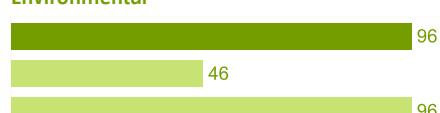
#### Total Scores



#### Economic



#### Environmental



#### Social



ITOCHU Corp  
Industry Average Score  
Industry Best Score

Industry Overview	Maximum Score	Average Score
Total	81	37
Economic Dimension	75	36
Environmental Dimension	96	46
Social Dimension	87	35

DJSI World	Maximum Score	Average Score
Total	81	77
Economic Dimension	75	70
Environmental Dimension	96	78
Social Dimension	87	83

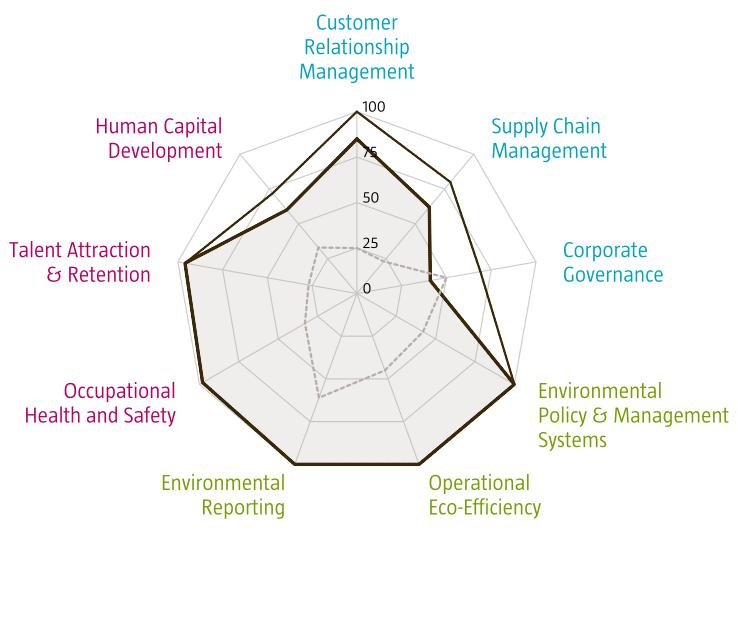
ITOCHU Corp leads the Trading Companies & Distributors industry in SAM Corporate Sustainability Assessment based on its Total Sustainability Score in 2019. This report provides a broad overview of the performance of the Trading Companies & Distributors industry and the relative positioning of ITOCHU Corp at the dimension and criteria level.

### Industry Drivers

The trading companies and distributors industry includes companies operating in wholesale and in the distribution of multiple goods. Due to their diverse business lines, companies rely heavily on corporate governance and management skills to operate. It is a knowledge-intensive industry, so fair labor practices, talent attraction and retention and human capital development are key to productivity and business success. Operating across a diverse range of business areas, companies in this industry face considerable exposure to environmental and social risks, either directly through their own operations or indirectly in the supply chain. As a result, defining clear policies and risk management processes remains important for long-term value creation. Environmental and social impact assessments and transparency with stakeholders are key to mitigate future operational and reputational risks.

### Company Performance

RobecoSAM has selected the most relevant criteria in each sustainability dimension based on their weight in the assessment and their current or expected significance for the industry. The spider chart below visualizes the performance of the industry leader against the best score achieved in each criterion and the median industry score.



## Corporate Sustainability Assessment

The SAM Corporate Sustainability Assessment (CSA) is a comprehensive annual evaluation of companies' sustainability practices and performance. Every March, RobecoSAM extends invitations to over 3,500 of the largest, listed companies globally to participate in the assessment by completing an in-depth questionnaire. Assessment results are published in September, following the analysis of companies' submissions complemented by additional research performed by RobecoSAM.

The CSA is one of the longest standing ESG rating methodologies worldwide, dating back to 1999. It assesses companies on the basis of 80 – 120 industry-specific questions across 61 industries focusing on financially material economic, environmental, and social factors that are relevant to companies' success, but that are under-researched in conventional financial analysis. Every year, the CSA undergoes rigorous methodological review in order to ensure that the most current material sustainability topics, as well as emerging, long-term sustainability themes often of interest to investors are reflected, and companies are challenged on topics that lack disclosure today. The ESG Ratings derived from the CSA are used for the annual rebalancing of the iconic Dow Jones Sustainability Indices (DJSI), as well as the S&P Dow Jones Indices (S&P DJI) ESG Index family and are made available to investors, researchers, and non-governmental organizations through the S&P DJI and Bloomberg data platforms. The results of the CSA are also used for the creation of the SAM Sustainability Yearbook, one of the most comprehensive annual publications on corporate sustainability. Selected ratings are made available to the general public through the Sustainability Yearbook website: <http://yearbook.robecosam.com>

## Additional Resources

For more information on the CSA and a complete list of all Dow Jones Sustainability Indices constituents visit [www.robecosam.com/CSA](http://www.robecosam.com/CSA)

Assessed companies can access their own results and benchmark themselves against their peers directly through the online assessment portal.

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