

S&P Global
Energy

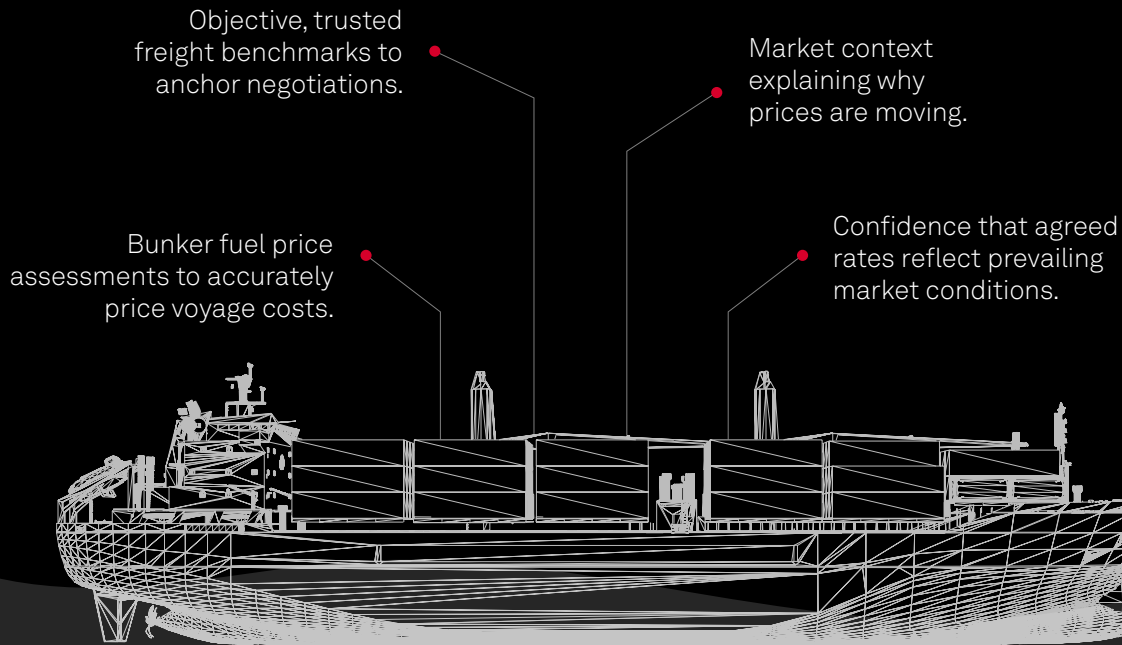
**Shipping and
Commodity
Flows Market
Data CSM+**
Use Cases



Case Study

A freight trader is fixing a vessel for a long-haul products trade during a period of extreme rate volatility. Market sentiment is shifting rapidly following geopolitical disruption in a key shipping corridor, and broker quotes vary widely. At the same time, bunker fuel prices are moving sharply, materially impacting voyage economics. The trader must agree a rate quickly while ensuring the price reflects true market value and fuel costs.

Needs



Solution:

How Shipping and Commodity Flows Market Data CSM+ helps:

- **Freight Price Assessments** – Independent daily benchmarks reflecting tradable market levels.
- **Bunker Fuel Price Assessments** – Transparent fuel pricing across major ports.
- **Market News & Commentary** – Context on disruptions, sentiment, and rate drivers.
- **Consistent Methodology** – Confidence in pricing during volatile conditions.

Workflow:

- The trader logs into S&P Global Energy Core to review the latest freight price assessments to establish a defensible rate range for the route.
- They factor in bunker fuel assessments at loading and discharge ports to refine voyage economics.
- Daily market commentary confirms that recent rate spikes are linked to temporary congestion rather than structural tightening.
- Using this pricing context, the trader negotiates confidently and fixes the vessel at a competitive rate aligned with market reality.

Case Study

A fleet operator is managing a fleet of spot-exposed vessels during a period of heightened freight and bunker fuel volatility. Recent geopolitical events have caused freight rates to swing sharply across multiple routes, while bunker prices vary significantly by port. Charterers are pushing aggressively on rates, citing market weakness, while brokers provide mixed and sometimes conflicting views. The shipowner must decide whether to fix vessels immediately, reposition tonnage, or wait all while ensuring voyage economics remain profitable once fuel costs are considered.

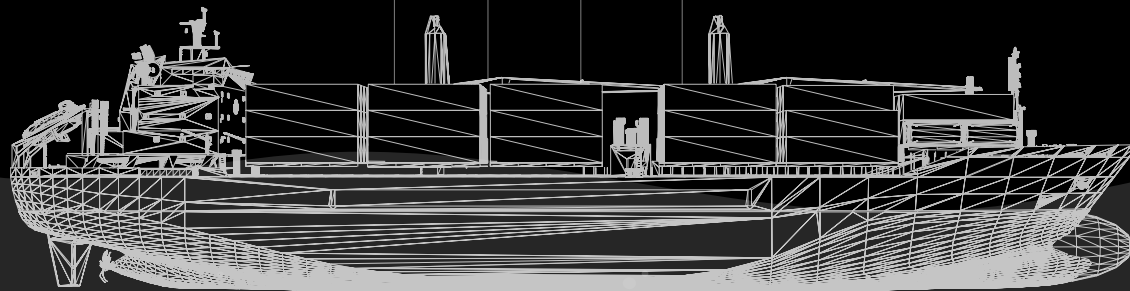
Needs

Independent freight price benchmarks to assess whether offered rates reflect the true market.

Reliable bunker fuel price assessments to accurately model voyage profitability.

Daily market news to understand what is driving rate and fuel price movements.

Confidence to support commercial decisions and rate negotiations with objective data.



Solution:

How Shipping and Commodity Flows Market Data CSM+ helps:

- **Freight Price Assessments** – Independent daily benchmarks across key routes to anchor earnings expectations and charter negotiations.
- **Bunker Fuel Price Assessments** – Transparent pricing across major ports to model voyage costs accurately.
- **Shipping Market News** – Timely updates on disruptions, sentiment shifts, and market drivers.
- **Daily Market Commentary** – Context on whether rate movements are temporary or structural.

Workflow:

- The fleet operator reviews the latest freight price assessments to benchmark current charterer offers against prevailing market levels.
- Bunker fuel price assessments are applied at likely bunkering ports to calculate true voyage profitability.
- Daily market commentary highlights that recent rate softness is linked to short-term positioning rather than underlying demand weakness.
- With this pricing confidence, the operator rejects below-market offers, selectively fixes vessels at stronger levels, and optimises fleet earnings without overexposing to fuel cost risk.