Performance Disclosures for Equity Model Portfolios

Performance Disclosure: Performance above represents only the results of SPIAS model portfolios. The model performance has inherent limitations. The returns shown are model results only and do not represent the results of actual trading of investor assets. SPIAS maintains the model and calculates the model performance shown or discussed, but does not manage actual assets. Thus, the performance shown or discussed does not reflect the impact that material economic and market factors had or might have had on decision making if actual investor money had been managed. While model performance may have performed better than the benchmark for some or all of the periods shown, the performance during any other period may not have, and there is no assurance that model performance will perform better than the benchmark in the future. An investor's actual account is managed by the investor or by an advisor based on the model portfolio, but the actual composition and performance of the account may differ from those of the model portfolio due to differences in the timing and prices of trades, and the identity and weightings of securities holdings. Please ask if your advisor firm has its own performance composite for this strategy; the performance of that composite may differ from the model performance shown here. Performance is calculated using a time-weighted rate of return using daily valuations and takes into account the reinvestment of dividends. Dividends are assumed to be paid at the ex-dividend date. Stocks are presumed added to, or deleted from, the model portfolio at the close of market on the day the change is made.

The model performance does not consider taxes and brokerage commissions, nor does it reflect the deduction of any advisory or other fees charged by SPIAS, advisors, or other parties that investors will incur when their accounts are managed in accordance with the model. The imposition of these fees and charges would cause actual performance to be lower than the performance shown. For example, if the model returned 10 percent on a $100,000 investment for a 12-month period (or $10,000) and an annual asset-based fee of 1.5 percent were imposed at the end of the period (or $1,650), the net return would be 8.35 percent (or $8,350) for the year. Over 3 years, an annual 1.5 percent fee taken at year end with an assumed 10 percent return per year would result in a cumulative gross return of 33.1 percent, a total fee of $5,375 and a cumulative net return of 27.2 percent (or $27,200). Fees deducted on a frequency other than annual would result in a different cumulative net return in the preceding example.

For S&P 4 Model Strategies: From inception to 9/30/2011, the S&P 4 Strategies were the responsibility of a former portfolio manager. Another portfolio manager assumed responsibility after 9/30/2011. There is no assurance that the current portfolio manager would have achieved the same performance as the previous portfolio manager.

Benchmark Disclosure: The benchmark for the S&P 4 Strategies is the S&P 500 Total Return Index. An index is an unmanaged, statistical composite and its return does not reflect payment of any brokerage commissions or fees an investor would pay to purchase the securities it represents. Such costs would lower performance. It is not possible to invest directly in an index. The benchmark includes a different number of securities and has different risk characteristics than the model portfolios. Past performance of the benchmark is no indication of future returns.